



شركة إبراهيم صدقه عبد الفتاح لإستشارات الزكاة والضرائب

Ibrahim Sadakah Abdulfattah Co. for Zakat & Tax Consulting

Company Profile

"Deep local experience and extensive global knowledge"



www.isa-tax.com



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Introduction

In today's rapidly evolving business landscape, organizations face increasingly complex financial regulations and tax requirements. Navigating these challenges requires a trusted advisory partner with deep expertise and a proven track record of excellence. Ibrahim Sadakah Abdulfattah Co. for Zakat & Tax Consulting stands as a beacon of professional excellence in the field of Zakat, tax, and customs advisory services in Saudi Arabia and the broader region.

Established with a commitment to delivering exceptional value to our clients, our firm combines local regulatory knowledge with global best practices to provide comprehensive solutions tailored to the unique needs of each client. We pride ourselves on our ability to transform complex financial and regulatory challenges into strategic opportunities for growth and compliance.

With a team of seasoned professionals led by industry veteran Ibrahim Sadakah Abdulfattah, we offer unparalleled expertise across a wide spectrum of sectors and industries. Our client-centric approach, coupled with our unwavering commitment to integrity and excellence, has established us as a trusted advisor to businesses ranging from local enterprises to multinational corporations operating in the Kingdom of Saudi Arabia.





Our Company

Ibrahim Sadakah Abdulfattah Co. for Zakat & Tax Consulting (License No. 16 for the year 2004 – 1425h) is a specialized Saudi professional services firm dedicated to providing expert consulting in Zakat, taxation, and customs matters. Founded to support businesses across diverse sectors, our company has evolved to meet the 3 changing needs of clients in the dynamic regulatory environment of Saudi Arabia and the broader region.

For over two decades, we have built a reputation for excellence in delivering highquality advisory services that help our clients navigate complex financial regulations with confidence and strategic foresight. Our journey began when our founder, Ibrahim Sadakah Abdulfattah, established the firm after gaining extensive experience at leading global professional services organizations, including Arthur Andersen and Ernst & Young.

The firm's development has been marked by significant milestones that have enhanced our capabilities and expanded our service offerings. In 2019, we entered a strategic merger with Andersen/AlRikaz Zakat and Tax Consulting office, which broadened our expertise and international network. This partnership allowed us to combine local insights with global perspectives, creating a unique value proposition for our clients.





Our Company

In October 2024, marking a new chapter in our evolution, Ibrahim Sadakah Abdulfattah returned to his entrepreneurial roots to re-establish the company as an independent entity. This strategic move has enabled us to maintain our commitment to personalized service while leveraging the extensive experience and international connections developed throughout our history.

Today, Ibrahim Sadakah Abdulfattah Co. for Zakat & Tax Consulting stands as a testament to professional excellence, combining deep local knowledge with global insights to deliver exceptional value to our clients. Our team of experts brings diverse experience from multinational corporations, regulatory authorities, and leading professional services firms, ensuring that we provide practical, effective solutions to even the most complex challenges.







Our Vision

To be the premier advisory partner for Zakat, tax, and customs matters in Saudi Arabia, recognized for our technical excellence, innovative solutions, and unwavering commitment to client success. We aspire to set the standard for professional services in our field, contributing to the development of a transparent, efficient, and compliant business environment that supports the Kingdom's economic vision.

Our Mission

To empower our clients to achieve their business objectives through expert guidance on Zakat, tax, and customs matters, delivered with the highest standards of professionalism, integrity, and technical excellence. We are committed to providing tailored solutions that address the unique challenges of each client, helping them navigate complex regulatory requirements while optimizing their financial position and ensuring compliance.

Our Values

Our corporate culture is built upon a foundation of core values that guide our actions, decisions, and interactions with clients, colleagues, and the broader community:



Excellence

We pursue excellence in everything we do, from the technical quality of our work to the service experience we provide to our clients. We continuously invest in developing our knowledge, skills, and capabilities to ensure that we remain at the forefront of our profession and deliver exceptional value to our clients.



Integration

We are committed to delivering the highest level of service to our clients regardless of their location. By leveraging our resources and expertise from different locations around the world, we provide seamless, integrated solutions that address local requirements while incorporating global best practices. This integration of local knowledge and international expertise enables us to offer unique insights and comprehensive solutions to our clients.



Transparency

We believe in the power of open communication, information sharing, and comprehensive decisionmaking. Our approach is characterized by clarity and transparency in all our dealings, ensuring that our clients have a complete understanding of their financial and regulatory position. We provide honest, objective advice that serves our clients' best interests, even when difficult messages need to be delivered.



Integrity



We adhere to the highest ethical standards in all our professional activities. Our reputation is built on trust, and we safeguard that trust through unwavering commitment to honesty, fairness, and professional conduct. We take our responsibilities seriously and act with integrity in all our dealings with clients, authorities, and other stakeholders.



Innovation

We embrace innovation as a means to continuously improve our services and create value for our clients. By staying ahead of regulatory changes, technological advancements, and evolving business practices, we develop creative solutions that address emerging challenges and capitalize on new opportunities.



Our Services

Ibrahim Sadakah Abdulfattah Co. for Zakat & Tax Consulting offers a comprehensive range of professional services designed to address the diverse needs of our clients in the areas of Zakat, taxation, and customs. Our service offerings include:

Tax Advisory Services

Our tax advisory practice offers comprehensive support across all areas of taxation relevant to businesses operating in Saudi Arabia. This includes value-added tax (VAT), withholding tax, income tax, and other applicable taxes. We assist clients with tax registration, compliance, planning, and dispute resolution, ensuring that they meet their obligations while minimizing tax risks and optimizing their tax positions. Our services include tax health checks, compliance reviews, tax due diligence, and assistance with tax audits and investigations. We also provide guidance on international tax matters, including double tax treaties, transfer pricing, and crossborder transactions. Our team stays abreast of the latest developments in tax legislation and practice, ensuring that our advice reflects current requirements and emerging trends.



Zakat Advisory Services

Our Zakat advisory services encompass all aspects of Zakat compliance and planning for businesses operating in Saudi Arabia. We provide expert guidance on Zakat regulations, assist with the preparation and review of Zakat declarations, and represent clients in dealings with the Zakat, Tax and Customs Authority. Our services include Zakat health checks, compliance reviews, and strategic planning to optimize Zakat positions while ensuring full compliance with regulatory requirements. We also assist clients in responding to queries and observations from the authorities, represent them before various Zakat committees, and provide support in objection and appeal cases related to Zakat assessments. Our team's deep understanding of Zakat regulations and practical experience enables us to develop effective strategies that align with both regulatory requirements and business objectives.



Our Services

Legal Services Related to Taxation

Our legal services focus on tax-related legal matters, including contract reviews from a tax perspective, tax litigation, and dispute resolution. We represent clients before tax committees and courts, assist with tax appeals and objections, and provide legal opinions on tax matters. Our team's combination of legal expertise and tax knowledge enables us to provide comprehensive support in complex tax disputes and litigation. We also assist clients with tax-related aspects of corporate restructuring, mergers and acquisitions, and other significant business transactions. Our goal is to ensure that legal and tax considerations are properly integrated into business decisions and strategies.

Customs Advisory Services

Our customs advisory services help clients navigate the complexities of customs regulations and international trade. We provide guidance on tariff classification, customs valuation, rules of origin, free trade agreements, and customs procedures. Our team assists clients with customs planning, compliance reviews, and dispute resolution, helping them optimize their customs positions while ensuring compliance with applicable regulations. We also support clients in obtaining customs rulings, applying for duty exemptions and refunds, and addressing customs audits and investigations. Our practical approach and technical expertise enable us to develop effective strategies that facilitate international trade while managing customs risks and costs.

Financial Advisory Services

Our financial advisory services help clients optimize their financial structures, improve performance, and manage risks. We provide guidance on financial planning, cash flow management, and financial reporting from a tax and Zakat perspective. Our team assists clients with financial due diligence, valuation services, and financial modeling, helping them make informed decisions based on sound financial analysis. We also support clients in the financial aspects of mergers, acquisitions, and divestitures, ensuring that tax and Zakat implications are properly considered in transaction structuring and execution. Our integrated approach combines financial expertise with tax and Zakat knowledge to deliver comprehensive solutions that address both financial and regulatory considerations.



Sectors We Serve

Our services extend across a diverse range of industries and sectors, reflecting our commitment to addressing the unique challenges and opportunities faced by businesses in different fields. The key sectors we serve include:



Our services for the engineering and construction sector address the specific challenges of projectbased businesses, including contract structuring, project taxation, and cross-border operations. We help construction companies manage tax risks, optimize project finances, and ensure compliance with tax and Zakat regulations across multiple jurisdictions.



Cosnumer Markets

Our services for consumer goods companies and retailers address the specific tax and regulatory challenges of consumer-facing businesses. We help these companies manage VAT compliance, optimize supply chain tax efficiency, and navigate the complex regulatory environment of consumer markets.





Manufacturing

Our manufacturing industry expertise encompasses the full spectrum of tax, Zakat, and customs matters relevant to manufacturing operations. We help manufacturers optimize their tax positions, manage customs duties on imported materials and equipment, and ensure compliance with applicable regulations. Our solutions address the specific challenges of manufacturing businesses, including supply chain considerations, capital investments, and export activities.



Human Resources

We provide advisory services to HR service providers and businesses with significant HR operations, addressing tax matters related to employment, compensation, benefits, and international assignments. Our solutions help businesses manage the tax implications of their HR policies and practices while ensuring compliance with applicable regulations.



Financial and Banking Services

We serve banks, insurance companies, investment firms, and other financial institutions with specialized advisory services that address the unique regulatory and tax challenges of the financial sector. Our team understands the complex tax implications of financial products and transactions and provides guidance that balances regulatory compliance with business objectives.



Hospitality and Entertainment

We support hotels, restaurants, entertainment venues, and tourism businesses with tailored advisory services that address the unique tax and regulatory challenges of the hospitality sector. Our solutions help hospitality businesses manage VAT compliance, optimize tax positions, and navigate the specific regulatory requirements applicable to their operations.



Government and Public Services

We provide specialized advisory services to government entities and public institutions, helping them navigate the complex interplay between public finance, taxation, and regulatory compliance. Our team understands the unique requirements of the public sector and delivers tailored solutions that support effective financial management and regulatory compliance.



Education

We serve educational institutions with specialized advisory services that address the unique tax and regulatory considerations of the education sector. Our team understands the specific requirements of educational organizations, including those related to non-profit status, charitable activities, and international operations.

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Sectors We Serve



Technology

We support technology companies with specialized advisory services that address the unique tax and regulatory challenges of digital businesses, software development, and technology services. Our solutions help technology businesses manage the tax implications of intellectual property, digital services, and cross-border operations.



Oil and Gas

Our services for the oil and gas sector address the specific tax and regulatory challenges of exploration, production, refining, and distribution operations. We help oil and gas companies navigate the complex tax regimes applicable to their activities, manage customs duties on imported equipment, and ensure compliance with industry-specific regulations.



Our services for retailers address the specific tax and regulatory challenges of retail operations, including multichannel sales, inventory management, and consumer-facing transactions. We help retailers manage VAT compliance, optimize supply chain tax efficiency, and ensure compliance with applicable regulations.



Participatory Projects

We support joint ventures, publicprivate partnerships, and other collaborative business arrangements with specialized advisory services that address the unique tax and regulatory challenges of shared ownership and control. Our solutions help these projects achieve optimal tax structures while ensuring compliance with applicable regulations.



Supplies and Transportation

We serve logistics companies, transportation providers, and supply chain businesses with specialized advisory services that address the unique tax and customs challenges of moving goods and people across borders. Our solutions help these businesses manage customs duties, optimize tax positions, and ensure compliance with applicable regulations.



Travel

Our services for travel agencies, airlines, and other travel service providers address the specific tax and regulatory challenges of the travel industry. We help travel businesses manage VAT compliance, optimize tax positions across multiple jurisdictions, and ensure compliance with industryspecific regulations.



Healthcare and Pharmaceuticals

We serve hospitals, clinics, pharmaceutical companies, and other healthcare providers with specialized advisory services that address the unique tax and regulatory challenges of the healthcare sector. Our solutions help healthcare businesses manage VAT compliance, optimize tax positions, and navigate the specific regulatory requirements applicable to their operations.



Our Team

Our team is our greatest asset and the foundation of our success. Led by our CEO, Ibrahim Sadakah Abdulfattah, our professionals bring together a wealth of experience, expertise, and insights from diverse backgrounds in taxation, finance, law, and business management.

Our Expert Team

Our professional team comprises highly qualified experts with diverse backgrounds and specializations in Zakat, taxation, customs, law, and finance. Many of our team members have held executive positions in multinational companies and have served as tax consultants, tax lawyers, and business advisors in various capacities.

Our professionals bring practical experience in enterprise resource planning (ERP) and possess strong commercial acumen developed through years of corporate management experience across various industries. This combination of technical expertise and business understanding enables them to provide practical, effective solutions that address both compliance requirements and business objectives.

The team's expertise spans local, regional, and global levels, ensuring that our advice incorporates both deep local knowledge and international best practices. Our professionals are trained to tackle complex challenges with innovative thinking and practical approaches, delivering solutions that create tangible value for our clients.

We invest continuously in the professional development of our team, ensuring that they remain at the forefront of developments in tax legislation, regulatory practices, and business trends. This commitment to ongoing learning and development enables us to provide cutting-edge advice that reflects the latest thinking and approaches in our field.

Ibrahim Sadakah Abdulfattah CEO



Ibrahim Sadakah Abdulfattah leads our firm with a distinguished career spanning over three decades in financial services and tax advisory. Recognized for his expertise in financial services, negotiation skills, and strategic business planning, Ibrahim has established himself as a trusted advisor to businesses across Saudi Arabia and the region.

Ibrahim's professional journey began in 1993 when he joined Arthur Andersen immediately after graduating from King Abdulaziz University in Jeddah with a Bachelor's degree in Accounting. His talent and dedication led to rapid advancement through various positions, culminating in his role as an Executive Audit Manager. Following the merger of Arthur Andersen's Saudi Arabian operations with Ernst & Young in 2002, Ibrahim continued his professional growth until 2006, when he embarked on his entrepreneurial journey by establishing his own Zakat and tax consulting practice.

In addition to his undergraduate education, Ibrahim holds a Master's degree in Business Administration from the American University in London, which has enhanced his global perspective and strategic thinking capabilities. His formal education is complemented by decades of practical experience working with diverse clients across multiple industries.

Ibrahim is licensed by the Ministry of Commerce and Investment & SOCPA in the Kingdom of Saudi Arabia to provide Zakat and tax consulting services, a testament to his professional standing and technical expertise. His leadership style emphasizes client service excellence, professional integrity, and continuous innovation, setting the tone for our firm's culture and approach to client engagements.

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Why Choose Us?

Ibrahim Sadakah Abdulfattah Co. for Zakat & Tax Consulting offers a unique combination of attributes that distinguish us in the market and create exceptional value for our clients:

Commitment to Quality and Excellence

We are dedicated to delivering the highest quality services that exceed our clients' expectations. Our rigorous quality control processes, continuous professional development, and culture of excellence ensure that our work consistently meets the highest standards of technical accuracy, practical relevance, and professional presentation. We measure our success by the value we create for our clients and the positive impact of our advice on their business outcomes.

Qualified Expert Team

Our team comprises highly qualified professionals with advanced degrees, professional certifications, and extensive practical experience in their respective fields. They bring deep technical knowledge of Zakat, tax, and customs regulations, combined with practical business understanding that ensures our advice is both technically sound and commercially viable. Our professionals' diverse backgrounds and specializations enable us to assemble the right team for each client engagement, ensuring that we bring relevant expertise to address specific challenges and opportunities.



Extensive Experience

With a history spanning more than two decades, we bring unparalleled experience in Zakat, tax, and customs advisory services. Our team has successfully guided hundreds of clients through complex regulatory challenges, helping them achieve compliance while optimizing their financial positions. This depth of experience enables us to anticipate issues, identify opportunities, and develop effective solutions based on proven approaches and methodologies.



Confidentiality and Privacy Commitment

We adhere to the highest standards of confidentiality and privacy in handling client information. Our strict protocols and procedures ensure that sensitive data is protected and used only for legitimate professional purposes. This commitment to confidentiality creates a foundation of trust that enables open communication and effective collaboration with our clients.



Deep Understanding of the Local Market

Our deep understanding of the Saudi business environment, regulatory landscape, and cultural context enables us to provide advice that is not only technically sound but also practically implementable in the local setting. We stay abreast of regulatory developments, economic trends, and industry dynamics, ensuring that our advice reflects current realities and anticipates future changes. This local knowledge is particularly valuable for international clients seeking to navigate the unique aspects of doing business in Saudi Arabia.



Customized and Innovative Solutions

We recognize that each client is unique, with specific challenges, opportunities, and objectives. Rather than offering standardized solutions, we develop tailored approaches that address the specific circumstances and needs of each client. Our innovative thinking and creative problem-solving enable us to develop novel solutions to complex challenges, helping our clients achieve their objectives even in the most difficult situations.





Contact Us



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